

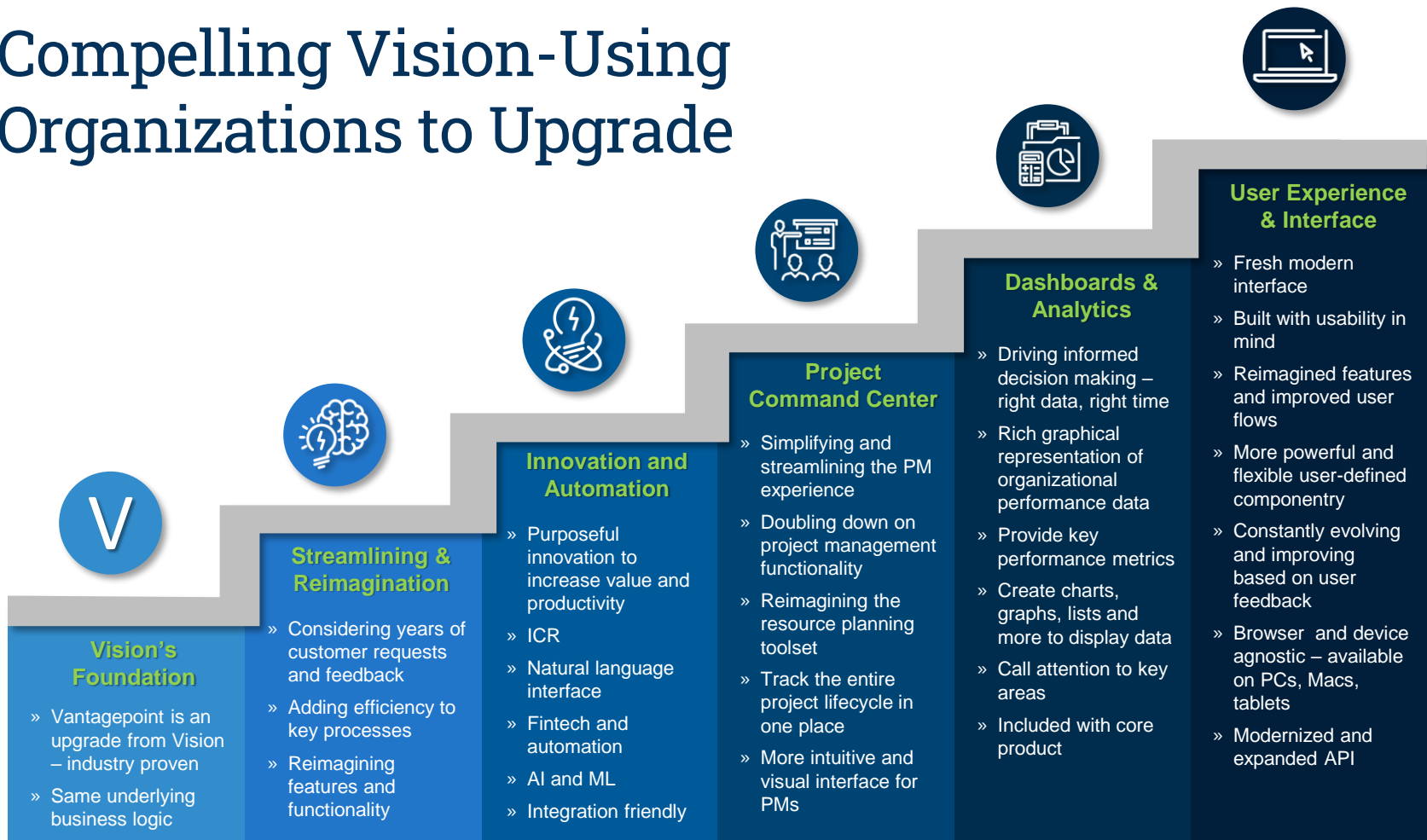
Deltek

Why Vantagepoint? Dashboards

Ellen Keeley
Director, Product Management



Compelling Vision-Using Organizations to Upgrade



Compelling Vision-Using Organizations to Upgrade



Vision's Foundation

- » Vantagepoint is an upgrade from Vision – industry proven
- » Same underlying business logic

Streamlining & Reimagination

- » Considering years of customer requests and feedback
- » Adding efficiency to key processes
- » Reimagining features and functionality

Innovation and Automation

- » Purposeful innovation to increase value and productivity
- » ICR
- » Natural language interface
- » Fintech and automation
- » AI and ML
- » Integration friendly

Project Command Center

- » Simplifying and streamlining the PM experience
- » Doubling down on project management functionality
- » Reimagining the resource planning toolset
- » Track the entire project lifecycle in one place
- » More intuitive and visual interface for PMs

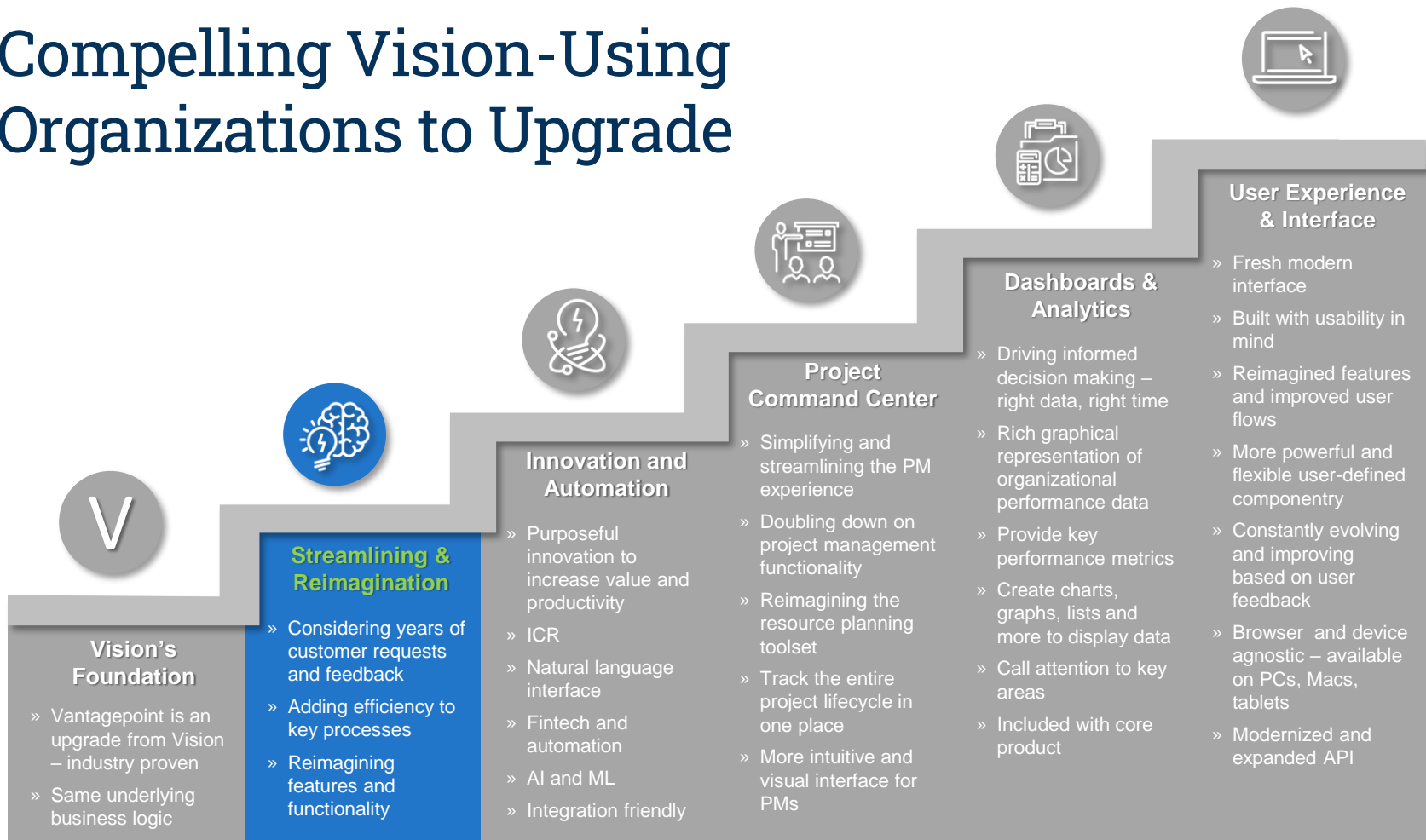
Dashboards & Analytics

- » Driving informed decision making – right data, right time
- » Rich graphical representation of organizational performance data
- » Provide key performance metrics
- » Create charts, graphs, lists and more to display data
- » Call attention to key areas
- » Included with core product

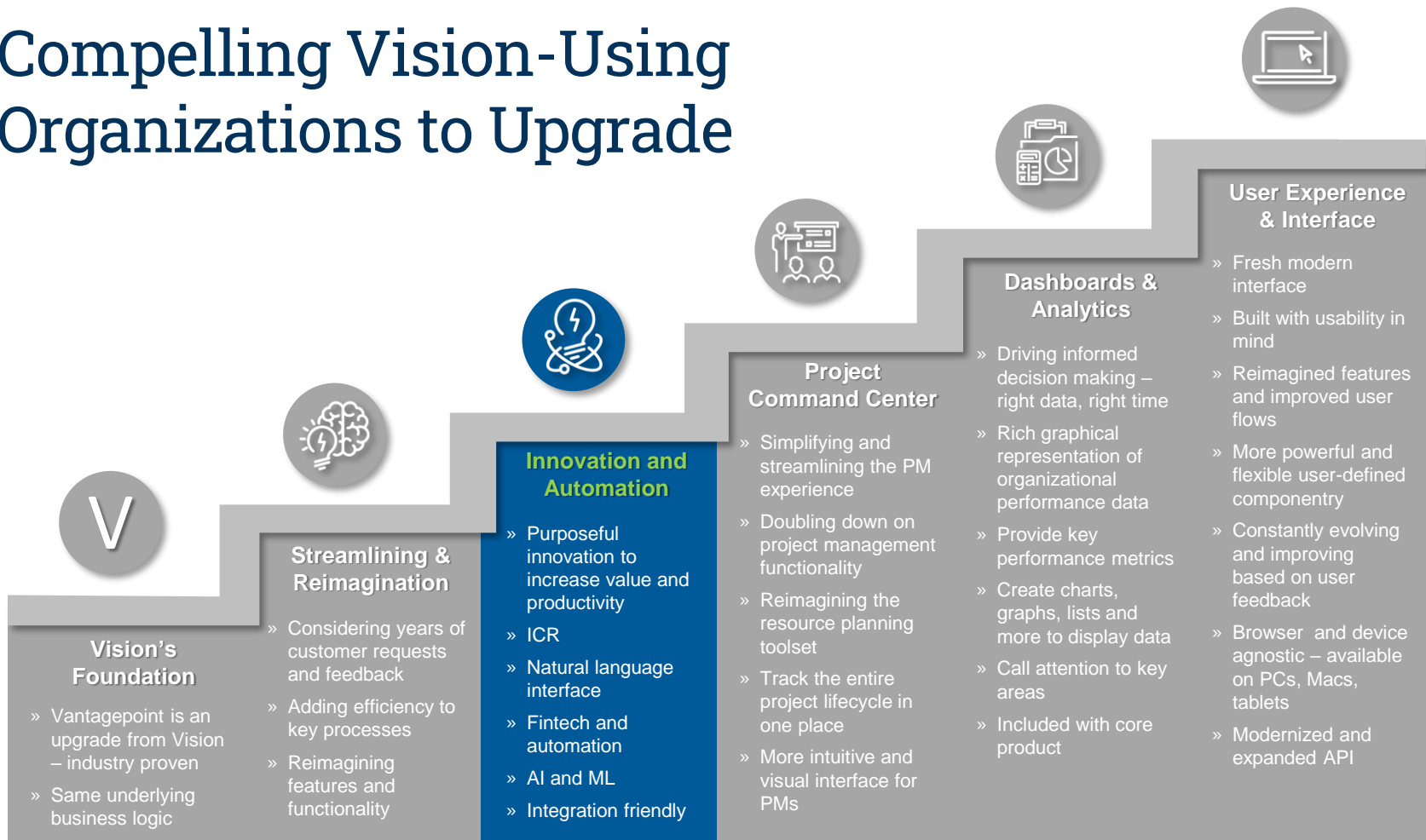
User Experience & Interface

- » Fresh modern interface
- » Built with usability in mind
- » Reimagined features and improved user flows
- » More powerful and flexible user-defined componentry
- » Constantly evolving and improving based on user feedback
- » Browser and device agnostic – available on PCs, Macs, tablets
- » Modernized and expanded API

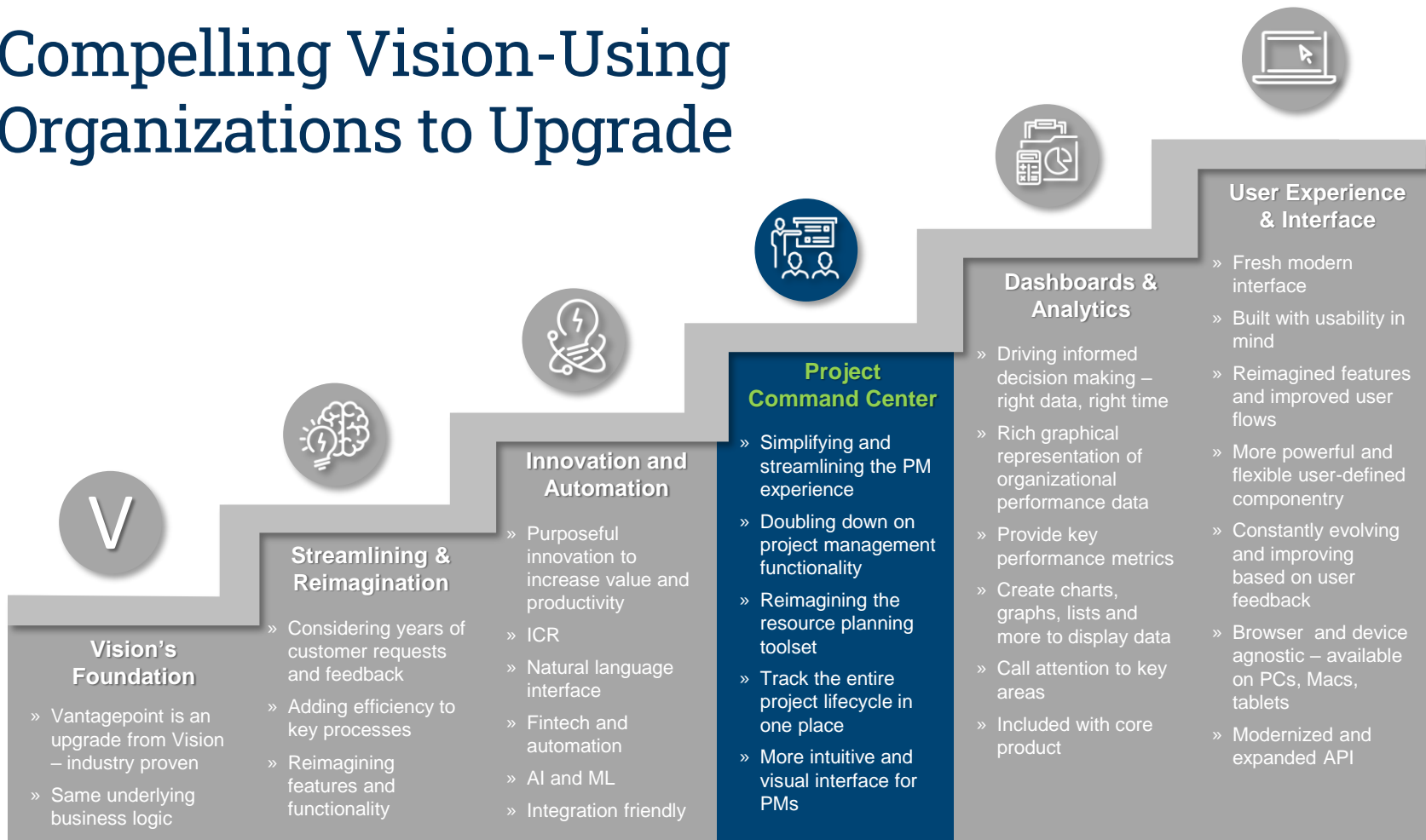
Compelling Vision-Using Organizations to Upgrade



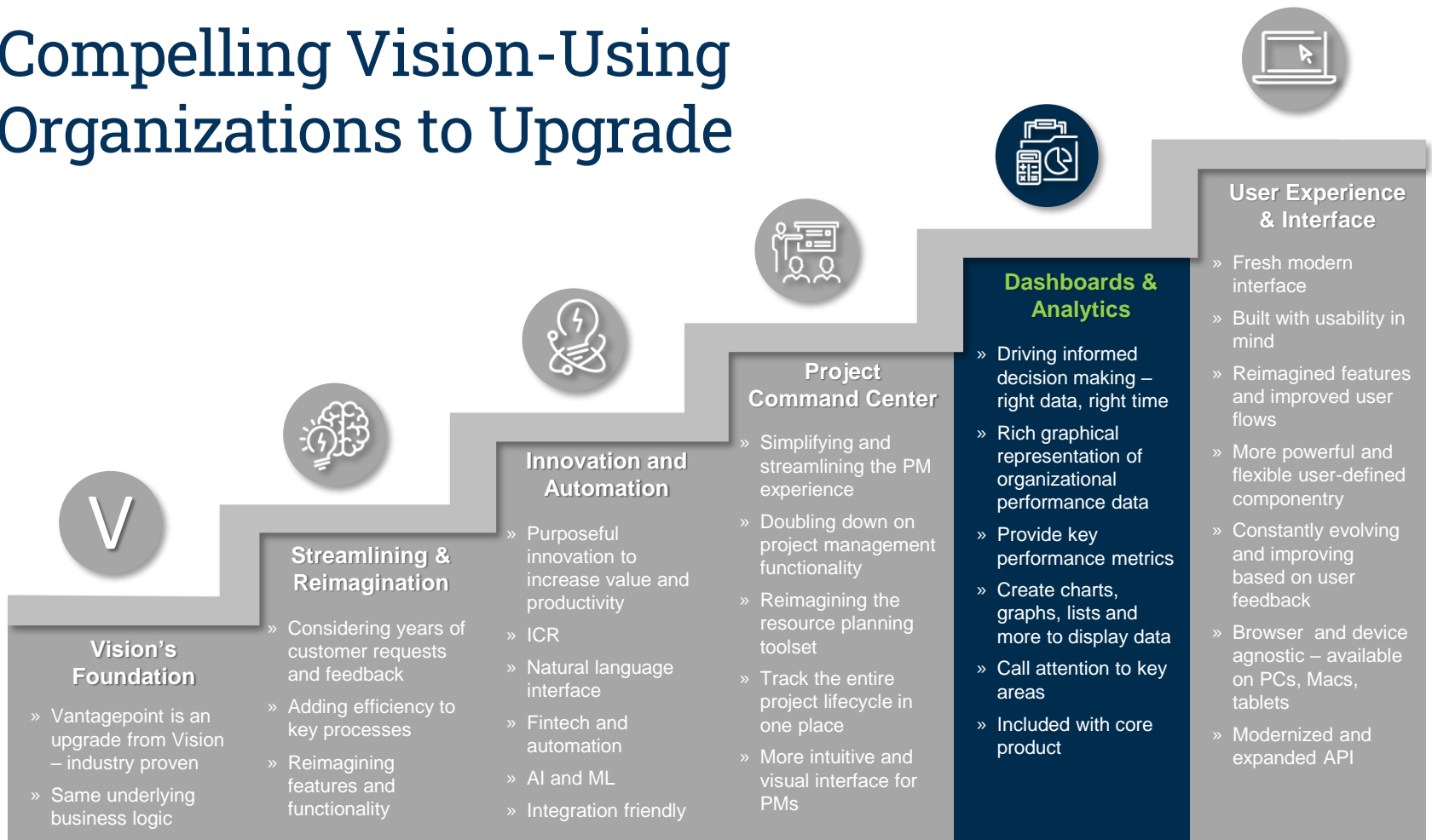
Compelling Vision-Using Organizations to Upgrade



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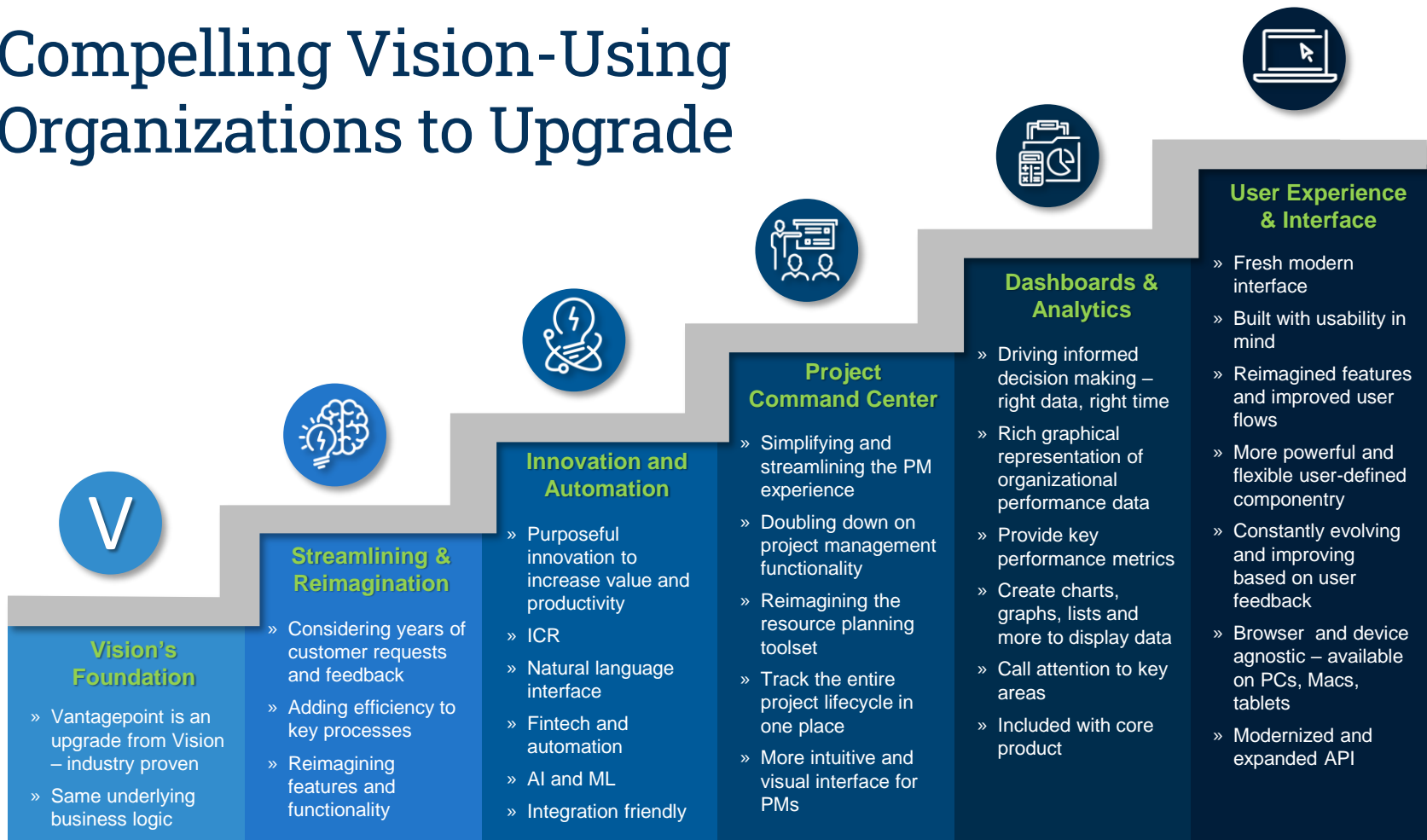
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Compelling Vision-Using Organizations to Upgrade



Dashboards Empowering Decision making



Value to all personas
within your
organization



Empower your team
with actionable
dashboards



Filters and conditional
formatting to focus
attention



Graphical
representation to
quickly interpret large
sets of data

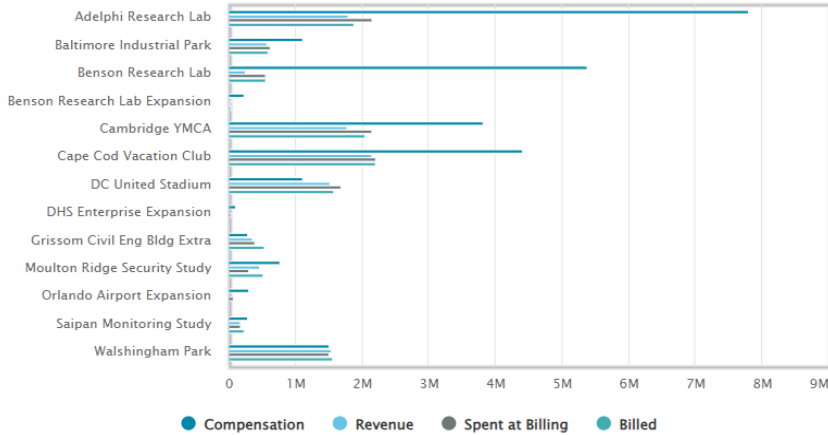


Defaults Dashboards
simplify getting
started

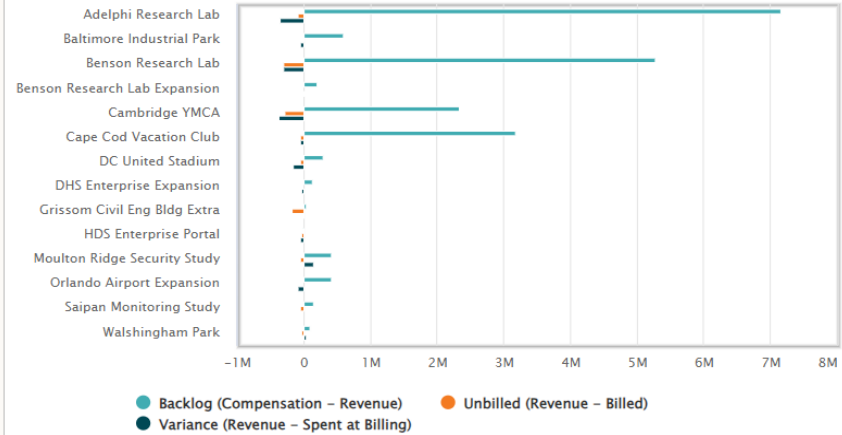
Project Manager DEFAULT

Edit Mode:

Project Snapshot - My Projects DEFAULT



Project Remaining - My Projects DEFAULT



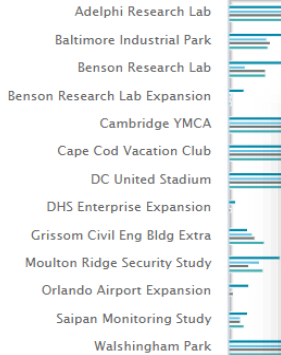
My Project Snapshot DEFAULT

Project Number & Name	Total Compensation (A)	Revenue (B)	Spent At Billing (C)	Billed (D)	Backlog (A-B)	Unbilled (B-D)	Variance (B-C)	Variance % ((B-C)/B)
TOTALS	30,948,349.71 USD	10,655,261.36 USD	11,876,503.31 USD	11,737,705.25 USD	20,293,088.35 USD	-1,082,443.89 USD	-1,221,241.95 USD	
200300500 Adelphi Research Lab	8,955,900.00 USD	1,797,717.55 USD	2,144,986.31 USD	1,876,651.82 USD	7,158,182.45 USD	-78,934.27 USD	-347,268.76 USD	-19.32
200001200 Baltimore Industrial Park	1,167,294.00 USD	577,383.74 USD	632,332.05 USD	584,967.88 USD	589,910.26 USD	-7,584.14 USD	-54,948.31 USD	-9.52
010632201 Benson Research Lab	5,522,000.00 USD	245,258.25 USD	550,802.76 USD	546,937.35 USD	5,276,741.75 USD	-301,679.10 USD	-305,544.51 USD	-124.58
010632202 Benson Research Lab Expansi	238,800.00 USD	40,676.76 USD	21,534.52 USD	40,676.76 USD	198,123.24 USD	0.00 USD	19,142.24 USD	47.06
199800500 Cambridge YMCA	4,110,000.00 USD	1,775,000.00 USD	2,148,185.44 USD	2,050,000.00 USD	2,335,000.00 USD	-275,000.00 USD	-373,185.44 USD	-21.02

Project Manager DEFAULT

Edit Mode:

Project Snapshot - My Projects DEFAULT



Project Remaining - My Projects DEFAULT



Projects Approaching Completion DEFAULT

Displays Project 75% complete or more with additional shading at > 85% and > 95%

Project Manager	Project Number & Name	Client	% Complete	Total Compensation	Revenue
▼ Abby Collins					
	200000400 Ipswich Public Librar	Town of Marblehead	75.00	2,203,271.00 USD	2,356,802.32 USD
	200000700 Farmington Wastewa	City of Farmington	100.00	1,065,000.00 USD	1,027,561.36 USD
	200201900 Fenway Park Wall Se	The Boston Red Sox Co.	80.00	1,237,500.00 USD	1,150,000.00 USD
▼ Alexander Dane AIA					
	030322501 4 Season's Creative L	Calvert County Schools	100.00	3,844,442.00 USD	3,700,454.99 USD
	030735007 Cranston YMCA	Town of Marblehead	100.00	645,700.00 USD	47,454.07 USD
▼ Andrew Stephens					
	020725001 Target and Counter	US Army Engineer District, Sacramento, CESPK	93.00	627,786.00 USD	486,984.64 USD
	020725002 Gilbert Elementary S	San Francisco Board of	100.00	561,000.00 USD	569,104.52 USD

Filtering and Conditional Formatting

My Project Snapshot DEFAULT

Project Number & Name
TOTALS
200300500 Adelphi Research Lab
200001200 Baltimore Industrial Park
010632201 Benson Research Lab
010632202 Benson Research Lab Expansi
199800500 Cambridge YMCA

(B-C)	Variance % ((B-C)/B)
SD	
SD	-19.32
SD	-9.52
SD	-124.58
SD	47.06
SD	-21.02



Project Manag

New Dashboard Save

AR Aging Details

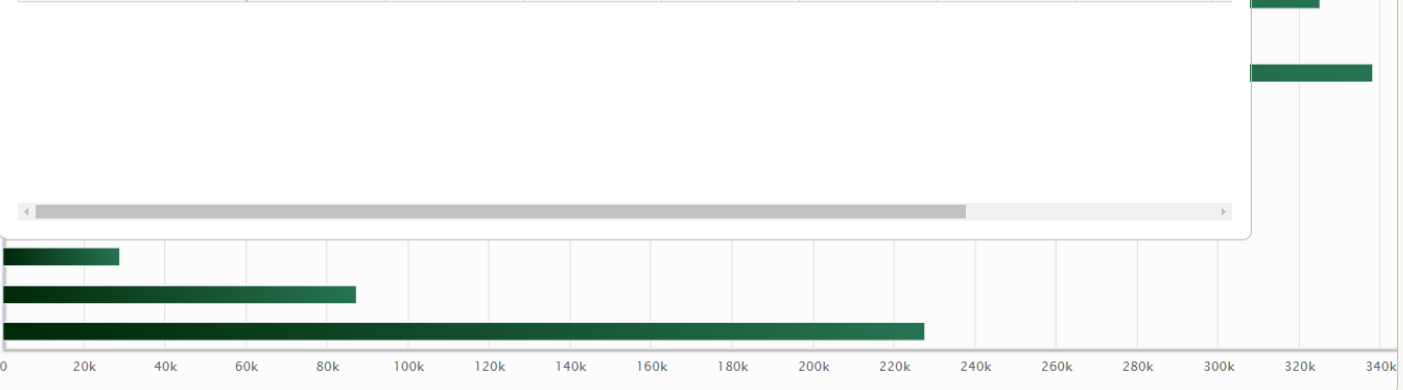
Created 3/27/2024 4:15 PM

Project Invoice	Total Amount	Invoice Date	Total 2/26/2024 - 3/27/2024	Total 1/27/2024 - 2/25/2024	Total 12/28/2023 - 1/26/2024	Total 11/28/2023 - 12/27/2023	Total Through 11/27/2023	AI
TOTALS	39,219.00 USD		0.00 USD	0.00 USD	0.00 USD	0.00 USD	39,219.00 USD	
▼ 020840401 Central Artery Project	39,219.00 USD		0.00 USD	0.00 USD	0.00 USD	0.00 USD	39,219.00 USD	
▼ 8928	18,329.00 USD		0.00 USD	0.00 USD	0.00 USD	0.00 USD	18,329.00 USD	
	18,329.00 USD	2/16/2022	0.00 USD	0.00 USD	0.00 USD	0.00 USD	18,329.00 USD	
▼ 9212	8,792.00 USD		0.00 USD	0.00 USD	0.00 USD	0.00 USD	8,792.00 USD	
	8,792.00 USD	3/2/2022	0.00 USD	0.00 USD	0.00 USD	0.00 USD	8,792.00 USD	
▼ 9898	12,098.00 USD		0.00 USD	0.00 USD	0.00 USD	0.00 USD	12,098.00 USD	
	12,098.00 USD	4/1/2022	0.00 USD	0.00 USD	0.00 USD	0.00 USD	12,098.00 USD	

Drill to Detail

Client AR - My Projects DEFAULT

- No Client Name
- A & E International Corp.
- Abbey Carpet Company, Inc.
- Anderson and Associates, Inc.
- BioMed Technologies LTD
- Cape Cod Group
- Cartier Group of Lower Baltimore
- Department of Homeland Security
- Novis Telecom
- Sykes Consultants
- United States Army Corps of Engineers



My Project List DEFAULT

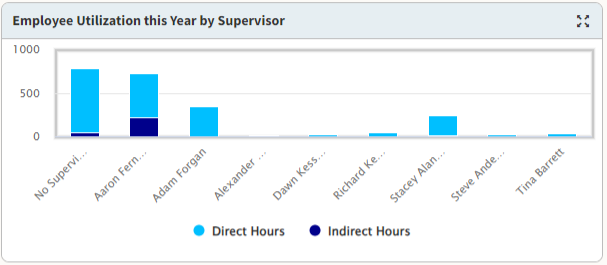
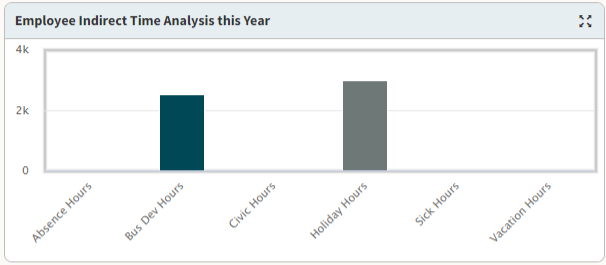
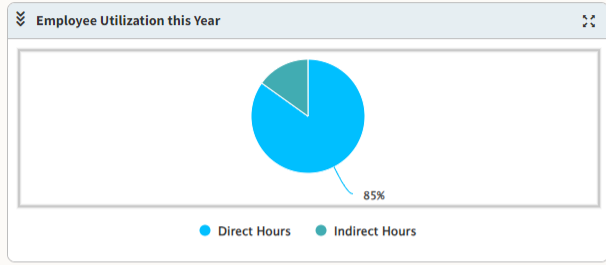
Export Download



Employee Utilization

All 499 records

Edit Mode:



Employee Time Analysis - This Year

Employee Name	Standard Hours	Direct / Standard	Direct / (Total - Absence)	Indirect %	PTO %	Total Hours	Direct Hours	Indirect Hours	Utilization Target	Direct Amount
TOTALS	79,776.00			12.43%	0.00	2,237.00	1,959.00	278.00	50.53	115,556.16 USD
Stacey Alana Anderson	0.00		100.00%	0.00%	0.00	343.00	343.00	0.00	80.00	21,570.00 USD
James Bartlett	8,864.00	0.14%	100.00%	0.00%	0.00	12.00	12.00	0.00	40.00	14.16 USD
Aurora Snow	0.00		100.00%	0.00%	0.00	207.00	207.00	0.00	0.00	4,777.50 USD
Abby Hoppe	0.00		100.00%	0.00%	0.00	20.00	20.00	0.00	0.00	20,000.00 USD
Tim McGee	8,864.00	1.01%	100.00%	0.00%	0.00	86.00	86.00	0.00	72.00	3,354.00 USD
Abby Sciuto	8,864.00	2.32%	79.80%	20.20%	0.00	247.50	197.50	50.00	83.00	6,379.25 USD

Timesheet Floor Check

Company: Apple & Bartlett, PC (Nav PSM) | Time Period: | Time Frame: By Timesheet Period

Send Notification | Send Email | Open Timesheet | Print Detailed Timesheet | Print Summarized Timesheet

Other Than Expected Hours:

Timesheet Status	Time Group	Employee Name	Expected Hours	Hours Entered



My Dash

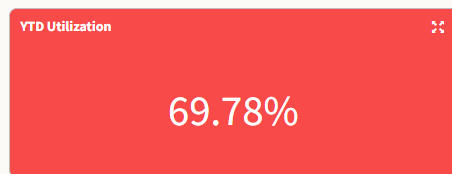
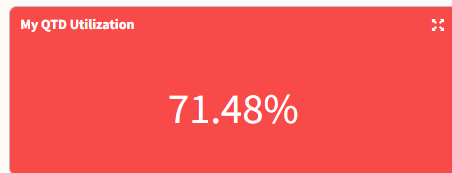
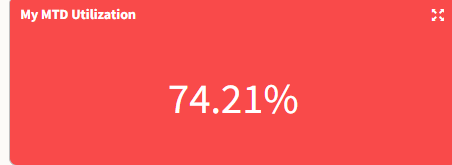
▼ All 486 recordsEdit Mode:

My Upcoming Assignments ⓘ

Forecast Range: 12 weeks from 3/25/2024

Show: Utilization % ⓘ

Level	2024 3/25 - 3/31	2024 4/1 - 4/7	2024 4/8 - 4/14	2024 4/15 - 4/21	2024 4/22 - 4/28	2024 4/29 - 5/5	2024 5/6 - 5/12	2024 5/13 - 5/19
▼ Totals	38%	88%	88%	38%	75%	38%	38%	38%
▶ Corvallis Family Medical Clinic	5	15	15	5	5	5	5	5
▶ Gen Admin - Architects & Engineer	10	10	10	10	10	10	10	10
▶ George Fox Wheeler Center	15	15	15	15	15	15	15	15
▶ Glendale Elementary Remodel	5	15	15	5	20	5	5	5
▶ West Linn Elementary Extension	5	5	5	5	5	5	5	5



My Activities ⓘ

Next 30 Days ▼

 Show CompletedActivities + Add Activity

Date	Subject	Contact (Project)	Notes	Completed
3/29/2024 04:00 pm	CA Progress Meeting	Oliver Grace Corvallis Family Medical Clinic		<input type="checkbox"/>
4/1/2024 09:00 am	DD Progress Meeting	Robert Wright George Fox Wheeler Center		<input type="checkbox"/>
4/1/2024 02:00 pm	Site Observations	Robert Wright Glendale Elementary Remodel		<input type="checkbox"/>
4/1/2024 04:00 pm	Site Observations	Oliver Grace		<input type="checkbox"/>

My Active Projects ⓘ

Project	PM
23.0059.00 Agility Robotics Factory And HQ	Brian Sullivan
23.0057.00 Amtrak Connects - Cascade Trail	Laura Davis
23.0047.00 Glendale Elementary Remodel	Brian Sullivan
23.0045.00 Steel Bridge MAX Improvements	Laura Davis
23.0044.00 Will County I-55 At Weber Road	Mary Boyle

Executive

Edit Mode:

Overhead Multiplier

2.94

Net Labor Multiplier - (1)

3.42

Utilization % This Year Predefined

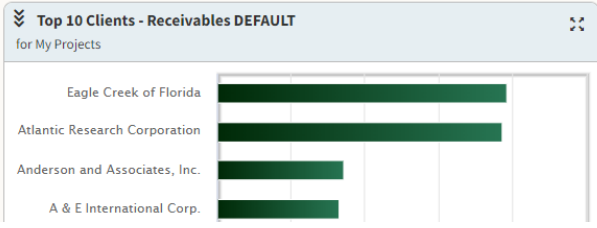
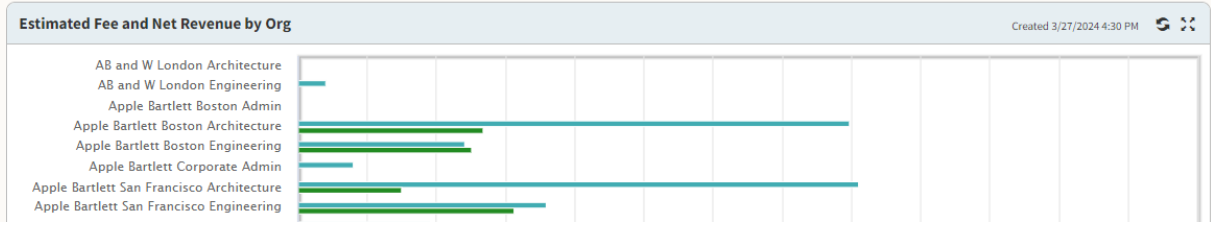
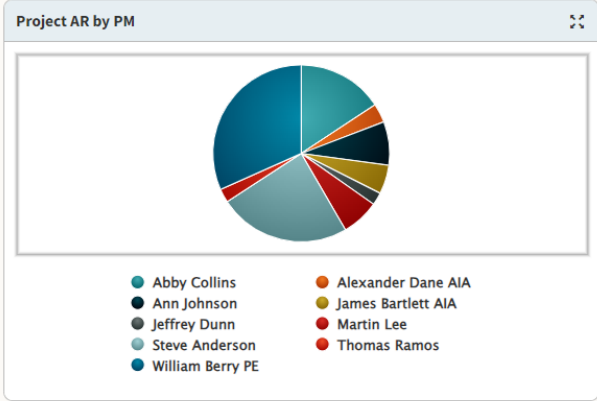
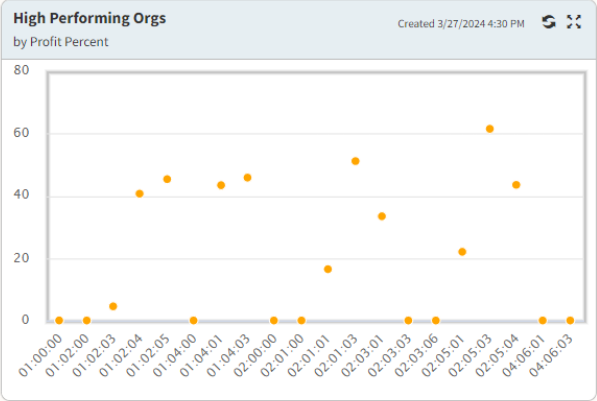
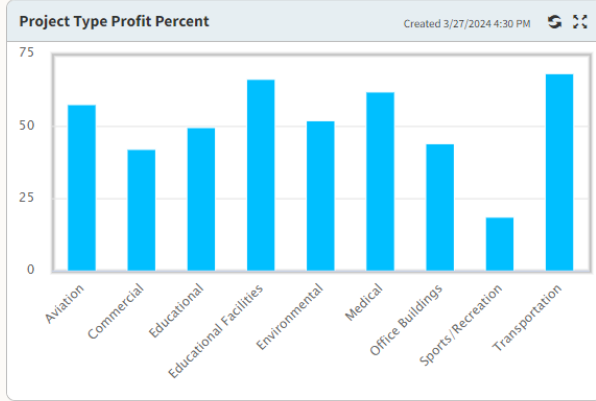
53.74%

Invoiced Amount
This Month

\$1,536,241

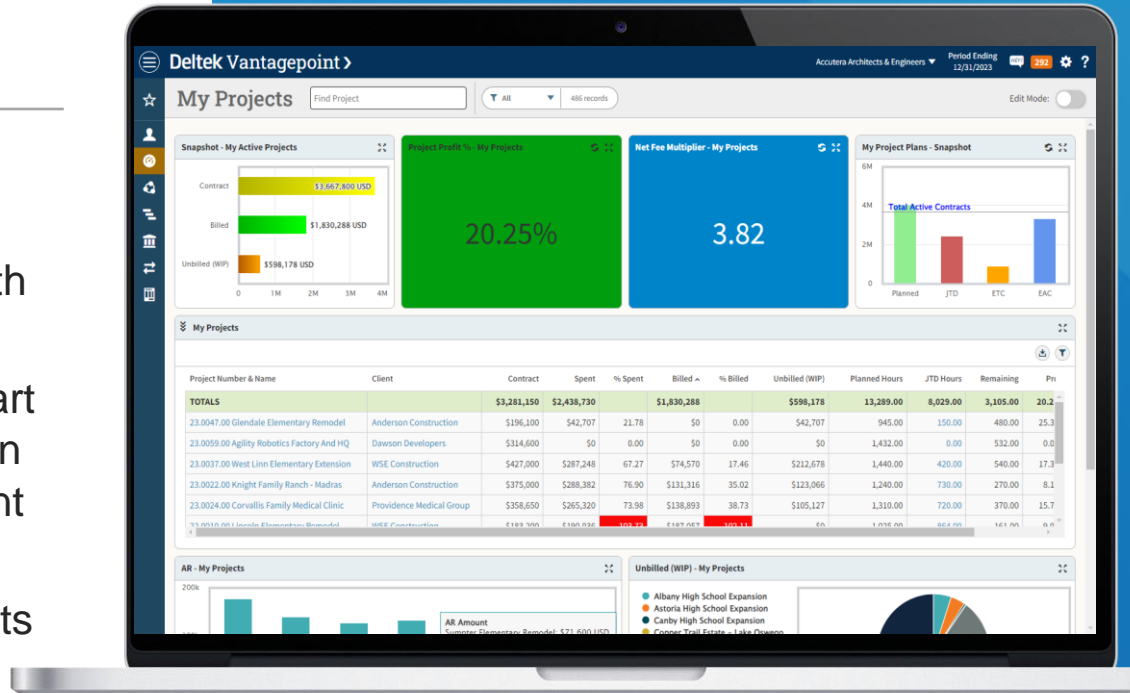
Revenue Recognized
This Month

\$40,677



Recap

- » Provide value to all personas in your organization
- » Empower your team members with actionable dashboards
- » Using the Dashboard and Dashpart Designers, you can focus attention on the information that is important to your organization
- » Default Dashboards and Dashparts give you a starting point



Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- » All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



Deltek.

Thank You!

vantagepoint@deltek.com

